

HAPPENINGS AT THE INSTITUTE

Hello students of graphology and alumni at the end of the first quarter of 2011.

As we look back at the first three months of 2011, it seems but a blur of activity and many already feel as if they have completed an entire year's work.

We started off the year with a new albeit small, group of beginners. Welcome to them as they embark on their journey to become competent, skilled handwriting analysts. We also congratulate the July 2010 beginners on excellent results in their exams. They too, have moved onto their Advanced module. Our Behavioural students have been joined by past students who want to brush up on their skills and work through the new Behavioural module. Our first group of interns have started making their way into industry where they are required to recruit clients to prove their competence and skills under the watchful eye of Dr Werner Nell.

Online students continue to work on their modules and we admire their dedication and disciplined approach as they work quietly in the background. A very enthusiastic online student, Tamariske Meaker has managed to complete two modules in remarkable time with excellent results!

We also congratulate an online Cape Town student, Andrea le Sueur, of Basic Psychology for Graphologists on passing the course with superb results!

At the request of several past students, we have begun to do refresher workshops which will be held once a month. During the 2 hour session, participants examine and analyse one or more specimens under the guidance of Dr Werner Nell.

And last but not least, we have moved to bright new premises, The Education Centre, on the corner of Club and Protea Streets, Linksfield.

2011 ISSUE 1



MARCH 2011

The Status of Graphology in the International Community

In 2011 Graphology has been accorded the status it deserves in several countries across the globe.

Countries such as Argentina and Switzerland have recognised it as a profession, it has been given legal status in France, and several universities in countries such as Spain, Canada, Italy, Israel and Germany have included graphology in the Faculty of Psychology. In 1989 the U.S.A. upgraded graphology from simply being entertainment to that of profession. Most companies in Europe and Israel make extensive use of handwriting analysis in the selection process of new employees.

Handwriting Analysis as an accurate measure of personality has a way to go in South Africa in obtaining an understanding of its value that countries internationally have already come to realise.



P.O.Box 216
Bergbron
1712

Tel: (0114773517
Fax: 0866712907

E-mail:

info@graphanex.co.za
WWW.GRAPHANEX.CO.ZA

Networking Opportunities

List your graphology practice on

www.graphanex.co.za

For further information, email

info@graphanex.co.za

Next meeting: 9 April

19 The Meadows Camps Bay

*Cape Town ASSOC OF
HANDWRITING ANALYSTS*

*Cape Town Graphologists -
keep your skills honed by
joining monthly meetings
Contact Marja Apteker on
family@apteker.com or
0822543334*

*Jackie Moore on 021 - 883
2477 or jim@adept.co.za*

**GRAPHANEX EVENING
CLASSES ARE HELD AT 68
CLUB STREET, LINKSFIELD AT
THE EDUCATION CENTRE**

**GRAPHANEX
WEBSITE**

*Keep up to date with what is
happening at Graphanex by
visiting our website
www.graphanex.co.za regularly*

THE INTERNSHIP PROGRAMME

Our first group of interns began their 8 month internship in February this year. These students have completed the four modules and are now required to prove their skills and knowledge in the various areas of application for handwriting analysis.

Students meet on a monthly basis to discuss their cases with each other and are guided by Dr Nell. This process also allows for networking amongst the students.

Another purpose for the internship is that after training, students often don't know how to go about recruiting clients and their training is relegated to the back of their minds. The internship assists students to move forward and make the most of their training.

They are pioneers paving the way for those students following them. As they are required to find clients in Human Resources, Child Guidance, Career Guidance, compatibility etc., they are proving to industry that handwriting analysis is a very accurate means of gauging personality in specific contexts. At the same time, they are proving to the Institute that they are as competent as we hope they should be after a two year training programme.

Graphology

SPECIALIST COURSES @ GRAPHANEX

HUMAN RESOURCES & GRAPHOLOGY

The most popular application for handwriting analysis in South Africa is Human Resources. Many current methods of recruitment of new employees are based on the subjective view of the interviewer and tests which are easily manipulated by applicants. Handwriting is increasingly being used as an added method of selection of employees. Handwriting Analysis is able to detect traits which other tests are unable to do. These include integrity, team player, energy and drive, organisational skills etc

BASIC GRAPHOLOGY FOR PSYCHOLOGISTS

This course provides students of graphologists with a basic understanding of terms used in psychology as well as basic principles underlying psychology. Areas covered are how Jung and Freud fit into the world of graphology; understanding defence mechanisms and behaviour patterns and terms related to psychopathology.

Our Basic Graphology for Psychologists course is available online and through contact classes.

iPHONE APP REVIEW—Andrea le Sueur

Sometimes graphologists are a little bit old-fashioned, relying on 20th century methods of promotion, rather than fully embracing the amazing technology that is currently changing our world. In a bid to get myself going in the right direction, I thought I would investigate what is currently available on the Apple iPhone App Store. A search on the word 'graphology' brought up some English Apps as well as ones in French, Chinese and Spanish.

Free to download

- Dave's Graphology Services (Defunct)
- Handwriting Analysis by Dave (Business Card by David L. Littman, certified graphologist, with a link and an invitation to email him. No info about his nationality or location.)

0.99c

- Applied Graphology by Irene Marcuse (complete ebook consisting of 15 chapters + samples)
- iGraphology (An automated graphology tool).

'Applied Graphology' has a rather old-fashioned feel to it, and most probably was originally published in the 1960's. It is a valuable resource - a steal at 0.99c - for Irene Marcuse is a respected author on the subject. However, all the samples are collected together in a chapter at the end, thus you have to go back and forth a lot to have a look at the illustrations.

iGraphology invites the user to take a photograph of a piece of handwriting, which is then automatically analysed and a report produced under headings such as Overall Character; Professional Life; Intellectual Life; Personality and Social Life. Within each section, traits are provided with percentage "validity". In Overall Character they include Self-control, emotionalism, trust in the future, dynamism, taste for luxury, despondency, rationality and changing mood.

I hate to diss anyone's efforts, but I tried it once or twice with, ahem, disappointing results! It reminds me of a graphology "machine" that I once saw at an exhibition, which printed out punch cards.

Good news - human intervention is still required for an accurate, meaningful and insightful graphology report!

Hot news! The April edition of **Oprah** magazine contains excerpts from Oprah's handwritten diaries on a timeline since 1970!! Here's the link to see them online:

<http://www.oprah.com/spirit/Oprahs-Private-Journals-Diary-Excerpts/2> (taken from the CTHA newsletter)

Have you ever seen a handwriting like this?

This handwriting belongs to Jill Price who is claimed to have a perfect memory

Marcus, Gary (2009) Total recall: the woman who can't forget. *Wired*. Issue 3rd March 2009.

⑩ Wake up: hole out: watch GMA. Talk on m
 2.5. Last night I have a dream. Talk's shower: get
 ready: shower: clean up. Watch: reduce: get
 At 9:30 AM Dr. Marcus calls to get to know he is in
 his car. Ask him where he is: he tells me that
 he is leaving his hotel right now - I have about
 20 minutes. Sit in the car's v.p. box. Watch TV. At
 10:20 AM Dr. Marcus arrives. Walks: I get him at
 the door. Are you afraid of dogs? He goes in
 right off the bat he tells me that his tape recorder
 is running. Talk and he leave a bag to
 Starbucks: Manhattan Bagel and talk and
 talk's talk. Home's trust beads and sit in the
 living room: talk and talk and talk
 for more than three hours. Show him pictures of
 my nose and my life.... talk's talk. Around 1:30
 we leave: we go to the airport. I know
 him my life.... John houses, L.A. airport, St. Louis
 and Mt. St. Helens. Talk's talk. Drive along
 the scenic hills. Drive back home
 and we sit in the living room: talk and talk
 we give tests and we talk and talk. Around 5:30
 we talk up: leave. Drive me to the airport
 south into Westwood - Dr. Marcus drives off his
 car at his hotel. We leave for Mt. St. Helens
 and drive to the back - ever going to sit
 or get to the rooms in a hotel for hours. We are
 looking for a place to stay - nice place. Talk and talk
 over people with. A party of 7 sit at the table
 round table in front of us. All of a sudden I
 realize that John McCain's name is one of the
 guests. Eat dinner and talk and talk. We
 leave and drive back into Westwood. Drive Dr. Marcus
 off at his hotel and drive home. Stop off at Starbucks
 for a coffee: home. TV: relax: "stuff" and talk
 out. Get ready for bed. TV: hang - fall asleep: stop.
 ⑪ Wake up: hole out: watch GMA: TV.
 Talk with P/L: key have - TV: hole out at the
 computer for a bit: then shower: get ready
 is dressed: clean up. TV: hole out and talk
 work. Stop off at Bai's bakery for 2 challahs
 for Tiflan services. Go to work - hole out at
 day. At 3:30 PM Marcus arrives. He asks me
 next few hours at work with me. Work: talk
 and talk and talk. Dr. Marcus leaves around
 5:30 PM; talk and talk. Clean up: phone
 home: work on the computer - home: talk and talk.
 "stuff" and TV and relax: get ready for bed: sleep.

This should prove a challenge to seasoned as well as novice graphologists. Does anyone want to tackle an analysis for the next newsletter?