

## VALUE OF ONGOING PROFESSIONAL DEVELOPMENT

Over the past number of months, we have held several informative workshops and other courses which have been wonderfully supported by our students and alumni. We have all benefited greatly from Silvana's vast experience as handwriting analyst and workshops make one realise just how much we still have to learn even after two and a half years of training as professional graphologists.

Graphology requires much practical application as by its very nature, graphology is a 'do' rather than a 'learn' subject. Workshops are a treasure trove of information and a valuable source of continued professional development for the serious graphologist.

We are continually monitoring the latest international research in order to keep the graphology community informed.

Serious professional graphologists are invited and encouraged to participate in workshops and other short programmes (contact or online).

VOLUME 1, ISSUE 2

SEPTEMBER 2008

New specialised courses in 2009!

Career coaching in conjunction with Graphology, the Enneagram, Career Compass and coaching skills

Short Programmes

- Enneagram
- Career Compass
- Child & Adolescent Handwriting

Thank you to all who have so promptly responded to our survey! The results will be published in October's newsletter and the information will be used to begin to develop structures and enhance the credibility of Graphology in South Africa.

## FAREWELL PARTY TO SILVANA

**SUNDAY 23  
NOVEMBER 2008**

Albert Erasme Hall  
(next to Maryvale  
Catholic Church)

10h00 - 15h30

LUNCH & COLD  
DRINKS PROVIDED

Please bring your  
own wine, beer, etc

SURPRISE  
ENTERTAINMENT !!

You are welcome to  
bring a maximum of 2  
guests

RSVP by 15  
November





58 14th Street  
Orange Grove  
South Africa

South

Tel: (0114773517

Fax: 0866712907

E-mail:

INFO@GRAPHANEX.CO.ZA

WWW.GRAPHANEX.CO.ZA

## Networking Opportunities

List your graphology practice on

[www.graphanex.co.za](http://www.graphanex.co.za)

For further information, email

[info@graphanex.co.za](mailto:info@graphanex.co.za)

*Cape Town ASSOC OF  
HANDWRITING ANALYSTS*

*Next meeting 11 October  
from 14h00—16h00*

Contact Marja Apteker on  
[family@apteker.com](mailto:family@apteker.com) or  
0822543334

### International Graphological Colloquium

Fitzwilliam College  
Cambridge  
England

2–5 April 2009

For more information contact  
Silvana or Cecelia

#### Did you know?

The Ancient Chinese were the first to realise the link between handwriting and the brain; Socrates also realised the link between handwriting and the brain

More right brain dominant people are prone to travel sickness than left brain dominant folk because right brain dominant people process shape and form and take in more visual information. If you read while travelling, the right brain dominant will take in everything in their field of vision around the book. The static information in the book and the moving information around it, may lead to nausea.

## ONLINE TUITION

New available online programmes:

- 1) **Basic Psychology for Graphologist** which is a unique course catering for the graphology enthusiast who does not have a psychology background. The course clearly demonstrates the complementary nature of psychology and graphology. It is not meant to make psychology professionals out of graphologists, but to give graphologists an awareness and understanding of basic psychology terminology and theories.
- 2) **Clustering** is a workshop providing the skills of clustering graphological features thereby reducing the danger of the graphologist falling into the trap of the 'this means that' approach and assists the graphologist to identify and work with all the variables unique to a particular specimen of handwriting. The workshop also helps to reduce the occurrence of contradictions in graphology reports

For more information on these informative programmes, visit the 'courses' link on our website [www.graphanex.co.za](http://www.graphanex.co.za)

*Graphology*

## OCTOBER EVENTS

**Statement Analysis** Commencement date  
22 October. Facilitator: Dr Werner Nell

**Printing (Upper & Lower Case and Random)** Graphologists are increasingly faced with specimens which are printed. This 3 hour workshop will do an in depth study of how to analyse printed writing **26 October**

**Trees, Doodles & Graphology:** 12  
October

See [www.graphanex.co.za](http://www.graphanex.co.za) and click on news for more information or contact Dr Cecelia Rosa at [info@graphanex.co.za](mailto:info@graphanex.co.za) and 011 4773517 or 640 2572.

### Specialised course in Personnel Selection/Recruitment NB!!!!!!

A 16 year study done by Greenburg, shows that personality, rather than education, experience, age, or gender, is the single most important factor in job success. The value for the graphologist who wishes to specialise in analysis for HR purposes, is therefore significant. Providing an analysis for HR purposes has its own unique approach. Our course teaches HR analysis and the writing of a professional HR report

Suitable for Professional Graphologists, Advanced and Post Advanced students

**Next course Commencement 17 October.**

**Contact** Dr Rosa for registration forms for Statement Analysis and HR Selection.

# HOW WELL DO YOU *REALLY* KNOW YOUR CANDIDATE?

	<p><b>GRAPHOLOGY (HANDWRITING ANALYSIS )MAY IDENTIFY</b></p> <p><b>BEHAVIOURAL</b></p> <p><b>TRAI TS SUCH AS</b></p> <p><b>DISHONESTY, DEPRESSION &amp;</b></p> <p><b>VIOLENT TENDENCIES</b></p>	
<p><b>GRAPHOLOGY</b></p> <p><b>HELPS FILL IN</b></p> <p><b>THE GAPS WHERE</b></p> <p><b>PSYCHOMETRICS</b></p> <p><b>MAY BE LACKING.</b></p> <p><b>IT'S NON-DISCRIMINATORY,</b></p> <p><b>NON-INVASIVE AND NOT</b></p> <p><b>BASED ON PERCEPTION OF</b></p> <p><b>SELF</b></p>		<p><b>THERE ARE</b></p> <p><b>FINANCIAL</b></p> <p><b>AS WELL AS</b></p> <p><b>REPUTATIONAL</b></p> <p><b>SPIN-OFFS</b></p> <p><b>FROM</b></p> <p><b>GRAPHOLOGY</b></p>
<p><b>GRAPHOLOGY</b></p> <p><b>IS A FORM OF</b></p> <p><b>PSYCHOLOGY.</b></p> <p><b>HANDWRITING IS</b></p> <p><b>BRAIN-WRITING, THE</b></p> <p><b>SUB-CONSCIOUS MIND</b></p> <p><b>CAPTURED ON PAPER</b></p>	<p><b>GRAPHOLOGY</b></p> <p><b>IS PRACTISED</b></p> <p><b>EXTENSIVELY</b></p> <p><b>IN THE</b></p> <p><b>USA, UK, EUROPE</b></p> <p><b>AND IN ISRAEL.</b></p>	<p><b><i>Charmaine Stainton</i></b></p> <p><b>082 787 9630</b></p> <p><b><a href="http://www.inkognito.co.za">www.inkognito.co.za</a></b></p> <p><b>INK</b><i>ognito</i></p> <p><i>...revealing the personality within</i></p>

**Please note:** Those who have visited the campus will have noticed a For Sale sign at 58 14th street Orange Grove. We will continue to conduct classes from the site until the property has been sold. We will keep students informed about the change of venue and will be looking for alternative premises in the same geographical area as it is the most central for students across the greater Johannesburg and Pretoria area.

## Integrative Life Planning: Introducing a new paradigm

Today's world of work is immensely dissimilar to the one our parents knew. Previously, it was common to leave school, be trained in a certain area, find a job, and retire in the same context a lifetime later. In this definition of work there was no time or space for one's family, spirituality, or other related issues influencing the lives of people. Towards the end of the 20<sup>th</sup> century, a new paradigm started to evolve, which has given rise to the approach called "Integrative Life Planning". This approach relates societal context to individual, families, education, and work. The new paradigm is based on interaction, is relation oriented, and is aimed at helping people achieve greater meaning, wholeness, satisfaction, and a sense of community in their lives. Finally, this approach is providing a model through which people can shape the direction of their lives, assist others to become empowered, manage change and contribute to larger society. By adopting this approach, it becomes possible to develop a *big picture* perspective – people no longer live for themselves only, but start engaging in activities, which are to the advantage of the community and larger society.

The six critical tasks associated with Integrative Life Planning, are as follows:

Finding work that needs doing in changing global contexts

Weaving our lives into a meaningful whole

Connecting family and work

Valuing pluralism and inclusivity

Managing personal transitions and organisational change

Exploring spirituality and life purpose

In closing, it will be useful to employ a metaphor to fully understand the relationship between the above six tasks. Consider the tasks to form part of a quilt (stitching together many pieces of cloth, usually in an ornamental pattern); for every individual, a different task will be at the core and others at the periphery. The process of ILP enables individuals to rearrange the order of these different pieces of material. If, for instance, you feel there should be more spirituality at the core of your existence, the process will assist you in achieving exactly that.

Source: Hansen, L. Sunny (1997). *Integrative Life Planning: Critical Tasks for Career Development and Changing Life Patterns*. San Francisco: Jossey-Bass Publishers.

## LOOKING FOR CAREER COACHING?

### **Dr Hennie Scheepers Career Development and Coaching Consultant**

Are you looking for assistance in the following areas of life and personal development?

***Career Choice Compass:*** Designed to assist people of all ages to find suitable careers; and get you onto the road to your new career and life!

***Integrative Life Planning:*** Are you struggling to make sense of your place in the changing world? ILP helps you to realise how career, life, and spirituality fit together, contributing to greater balance in your life.

***Coaching:*** Are you struggling to achieve your dreams? Through personalised coaching, you will be assisted to identify stumbling blocks, and suitable ways to reach your goal. Goal-setting, personal motivation and mastery of personal challenges form the basis of Dr Scheepers' approach to coaching.

***Research assistance:*** assistance with conceptualising all types of research questions within various contexts, such as what people think of your business, how to better understand why people in your organisation interact in certain ways, and any complex question begging to be answered.

### **Contact Dr Hennie Scheepers on the following details:**

Email: [scheepers.hennie@gmail.com](mailto:scheepers.hennie@gmail.com)

Cellular: 082 854 0065